

Senior Consultant Government Relations

Position	Senior Consultant - Government Relations
Location	Sydney or Canberra
Employment Type	Full-time

About Delta Advisory

Delta Advisory is a boutique, growing, government relations and public policy firm dedicated to providing strategic advice and advocacy services to businesses and not-for-profit organisations. We pride ourselves on our personalised approach, deep industry knowledge, and commitment to achieving our clients' goals. We work hand-in-hand with our clients, who see us as a valued member of their teams.

At Delta Advisory, we don't just open doors — we shape outcomes.

As a bi-partisan government relations and public policy consultancy, we equip businesses and non-profits with the strategies and support needed to navigate complex regulatory landscapes, influence policy, and build powerful stakeholder connections.

Our mission is simple: to help our clients achieve their goals, safeguard their reputation, and minimise risk. Unlike other firms, we go beyond facilitation—we deliver results.

Role Overview

We are seeking an experienced and dynamic Senior Consultant - Government Relations to join our team.

This role is central to delivering high-quality strategic advice, leading client engagements, and driving impact across a diverse portfolio. The successful candidate will bring proven expertise in advocacy and public policy, strong networks across government, and the ability to provide trusted counsel at the executive and board level.

This is an important role in a growing firm, offering the opportunity to help shape Delta Advisory's work, mentor junior staff, and contribute to the growth of our business.

Key Responsibilities

- Lead the development and execution of comprehensive government relations and advocacy strategies for clients.
- Provide trusted, high-level strategic advice to client executives and boards on navigating political and policy landscapes.
- Monitor and interpret political, legislative, and regulatory developments, identifying risks and opportunities for clients.
- Build, maintain, and leverage strong relationships with Ministers, Shadow Ministers, advisers, departmental officials, and key industry stakeholders.
- Represent clients in high-stakes meetings with senior political offices and government departments.
- Draft compelling submissions, policy papers, and thought-leadership content.
- Oversee the delivery of major advocacy campaigns, events, and parliamentary engagement activities.
- Mentor and support junior team members, providing guidance on client delivery and professional development.
- Contribute to Delta Advisory's growth by supporting business development, including identifying new opportunities and participating in pitches.



Qualifications and Experience

- Bachelor's degree in political science, public policy, law, or related field. Postgraduate qualifications an advantage.
- Minimum of 3-5 years' experience in government relations, public policy, or a related field, with demonstrated senior-level impact. Extra points if you have experience in government relations consulting or political staffing!
- Proven track record in developing and executing advocacy strategies that deliver tangible outcomes.
- Deep understanding of the Australian political, regulatory, and policy environment.
- Established networks within government and the ability to build influence quickly.
- Exceptional written and verbal communication skills, including experience briefing executives and preparing material for decision-makers.
- Strong commercial awareness and ability to and interest in contributing to business growth.

What We Offer

- Competitive senior salary package, with performance bonus opportunities.
- Flexible working arrangements.
- Exposure to a wide variety of clients across multiple sectors.
- Opportunity to be part of a dynamic, growing firm that is doing lobbying differently.
- A collaborative and supportive work culture, where your expertise will shape outcomes for clients and the future of the business.

About You

- Confident, credible, and capable of engaging at the highest levels of government and industry.
- Strategic thinker who can see the big picture but also drive detail where needed.
- Entrepreneurial and motivated by the opportunity to help grow a boutique consultancy.
- Have high attention to detail and thrive in an environment that is dedicated to excellence.
- Adaptable and comfortable in a fast-paced, dynamic environment.
- Politically astute with a deep interest in public policy and current affairs.
- Collaborative, ethical, and relentlessly client-focused.
- A natural leader who supports colleagues while delivering excellence for clients.

Application Process

Interested candidates should submit their CV and a cover letter outlining their relevant experience and motivation for joining Delta Advisory. Applications can be sent to info@deltaadvisory.co with the subject line: **Application: Senior Consultant - Government Relations – [Your Name]**.

Delta Advisory is an equal opportunity employer. We celebrate diversity and are committed to creating an inclusive environment for all employees.

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